



Anexo 8.3
Programa Condensado



Learning Unit: Exportation - Importation	Date of Update: January 2016
Major: International Relations	Plan: 401
Semester: 7	Credits: 2

Week	Topic	Activities, Homework, Exam	Bibliography
1	Presentation of the subject to the students	Make Teams	
2	Organizing for Export and Import Operations	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
3	Exporting: Procedures and Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
4	Exporting: Sales Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
5	Exporting: Other Export Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
6	Export Controls and Licenses	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade



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7	Importing: Preliminary Consideration	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
8	Importing: Purchase Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
9	Import Process and Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
10	Import Process and Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
11	Specialized Exporting and Importing	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
12	Specialized Exporting and Importing	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade



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13	Export Import- Related Websites. Steel Licenses Information	Class Presentation	Export Import “Procedures and Documentation” 4 th Edition Thomas E. Johnson and Donna L. Bade
14	Export Import- Related Websites. Steel Licenses Information	Class Presentation	Export Import “Procedures and Documentation” 4 th Edition Thomas E. Johnson and Donna L. Bade
15	Comprehensive final project		
16	Final Grades		
17	Tutorials		
18	Course 2nd chance		
19	Course 2nd chance		
20	Delivering results		

STUDENT ACTIVITIES

Class attendance
Evidences
Exams
Presentations

EVALUATION

International trade Conceptual map	%
	15



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Chart	15
International trade contract	15
International trade mind map	10
Exposure	10
Exam	10
Ethics	5
Comprehensive final project	20
Total	100

Bibliography

Name of the book: Eport Import Procedures and Documentation
Author: Thomas E. Johnson and Donn L. Bade
Editorial: 4th Edition
Date of book: 2010