



Anexo 8.3
Programa Condensado



Learning Unit: Exportation - Importation	Date of Update: July 2016
Major: International Relations	Plan: 401
Semester: 7	Credits: 2

Week	Topic	Activities, Homework, Exam	Bibliography
1	Presentation of the subject to the students	Make Teams	
2	Organizing for Export and Import Operations	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
3	Exporting: Procedures and Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
4	Exporting: Sales Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
5	Exporting: Other Export Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
6	Export Controls and Licenses	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade



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7	Importing: Preliminary Consideration	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
8	Importing: Purchase Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
9	Import Process and Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
10	Import Process and Documentation	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
11	Specialized Exporting and Importing	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade
12	Specialized Exporting and Importing	Class Presentation	Export Import "Procedures and Documentation" 4 th Edition Thomas E. Johnson and Donna L. Bade



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13	Export Import- Related Websites. Steel Licenses Information	Class Presentation	Export Import “Procedures and Documentation” 4 th Edition Thomas E. Johnson and Donna L. Bade
14	Export Import- Related Websites. Steel Licenses Information	Class Presentation	Export Import “Procedures and Documentation” 4 th Edition Thomas E. Johnson and Donna L. Bade
15	Comprehensive final project		
16	Final Grades		
17	Counseling for second opportunity		
18	Second opportunity		
19	Second opportunity		
20	Final grades in SIASE		

STUDENT ACTIVITIES

Class attendance
Evidences
Exams
Presentations

EVALUATION

	%
International trade Conceptual map	15
Chart	15



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International trade contract	15
International trade mind map	10
Exposure	10
Exam	10
Ethics	5
Comprehensive final project	20
Total	100

Bibliography

Name of the book: Eport Import Procedures and Documentation
Author: Thomas E. Johnson and Donn L. Bade
Editorial: 4th Edition
Date of book: 2010

ccp. Secretarios Académicos
ccp. Auxiliar Académico
ccp. Alumno